

EAST REGION GOVERNOR'S MEETING MARCH 12TH, 2011 HOLIDAY INN, GRANTVILLE, PA

The following Officers, Governors, and Guests were present:

Joe Vasta Regional Executive, BACC President, {ER-263} & Proxy for BACC

Brian Gallagher Regional Competition Director, Gov. TCV {ER-323}

Karen Port Regional Treasurer, USA-1, {ER-111}

Steve Johnson Regional Membership Director, BACC {ER-263}

Jeff Port Regional Webmaster, USA-1 {ER-111}

Michele Cantelmo Regional Secretary, PMCC Secretary (ER-390)
Keith Stanley Regional Lieutenant RCD, CVCC (ER-098)

Rich Miller Gov., YCCC (ER-108) Tee Mundy Gov., TCCC (ER-554)

Bill Sangrey ER-TDS Director, CVCC {ER-098}
Dave Walter Guest Gov. Emeritus, CVCC {ER-098}

Marty Specht
Kim Casselberry
Don Emmons
Clyde Mooney
Bentz Puryear
Jim Stimmel
Gov., USA-1 (ER-111)
Gov., CPCC {ER-196}
Gov., GBV{ER-190}
Gov., LCCC {ER-266}
Gov., CA {ER-372}
Guest, PCCC (ER-050)
Grant Ridgley
Gov., CCCM {ER-546}

Grant Ridgley
Carl Smith
Gov., CCCM {ER-546}
Gov., PCCC {ER-050}
Jack Priestner
Gov., CVCC (ER-098)
Gov., CCCCC {ER-535}

John Cantelmo Gov., PMCC {ER-390}, NCM Ambassador

Joe Lazzaro Gov., CCNEPA (ER-025) Norb Szymanski Gov., AACC {ER-118}

Stewart Fox Guest, President NVCC (ER-357)

Andrej Balanc Gov., NVCC (ER-357)

Andy Alleshouse Guest, President TCV (ER-323)

Bob Avery
Barry Thomas
Chip Steinmetz
Mike Metcalf
Richard Taylor
Sheila Moore
Gov., CCND (ER-172)
Gov., CCASSN (ER031)
Guest, CCND (ER-172)
Proxy, CCA (ER-001)
Guest, GBV (ER190)

The following clubs were not represented by their governors or proxies:

FSCC, HRCC, TFCC BCC, BCCC.

A copy of these minutes will be distributed to all governors and to club presidents whose governors were not present.

The meeting was called to order by RE Joe Vasta at 10:00 AM, who opened the meeting by leading the Pledge of Allegiance.

APPROVAL OF MEETING MINUTES

Steve Johnson had distributed the minutes from the December 4th, 2010 meeting via email to East Region governors. No one present offered additions or corrections to the published December minutes. Minutes from this meeting will be distributed via email to all East Region governors and club presidents. Michele Cantelmo ER-Secretary asked for a motion to approve the minutes. The motion was made by Joe and seconded by Brian Gallagher. The motion passed.

READING AND APPROVAL OF TREASURER'S REPORT

Karen Port, ER Treasurer, said the net worth of the East Region is \$34,804.60. The Smith-Barney account balance is \$23,428.22. The Savings account balance is \$5,121.58. The Checking account balance is \$6,254.80. Computer Expenses: Integrity Host was \$359.00. Trophy Funds: All 2010 Trophy Funds were submitted by year end. All sanctioned requests for 2011 will be honored. For the first time in several years the East Region came out in the "black" at the end of 2010 with a plus of \$1,847.58. A motion to accept the Treasurer's Report was made by Carl Smith and seconded by Brian Gallagher. The motion passed.

REGIONAL COMPETITION DIRECTOR'S REPORT

Brian Thanked Keith Stanley for going to the National meeting.

A few reminders from Brian: You have to officially request a sanctioned event on a sanction request form. Complete the form from the website and e-mail to Brian. He will forward to National. National will only recognize 7 events, not 14. ERX-the X events are additional sanctions. Flyers need to be done 45 days prior to the event. Waivers need to be signed and print the ER# under duties. NO SIGN-NO POINTS. Brian needs the results no more than 15 days after the event and results need to be sent to entrants no more than 30 days after the event. Use capital letters when reporting the results as a small (L)"1" looks like a 1 (one). Travel points are calculated automatically. The name on the ER Result Sheet will auto populate. There is a tab on the bottom to find the correct name. Carl stated it is in the rule book for members to present their NCCC cards at events.

Keith reported the rules for High Speed Driving Schools were approved. There was a lengthy discussion regarding the rulebook changes and how the region wanted Brian to vote for each one at the next National meeting.

Carl Smith questioned his rule book change submission regarding Rallye Checkers. At the meeting, it was stated this would be researched and responded to in the meeting minutes. As per Brian: Jack from National is willing to put this request on the 2012 Matrix again. It will be voted on at the May National meeting for the 2012 Rulebook. If it is turned down this year, there will be no further action taken.

Keith spoke about the positive comments from National regarding ER Tally Points System. National commented how ER data transfers easily to the National side.

Keith reported there was a representative from Brown and Brown at the National meeting. Brochures from Brown & Brown are available. There are waivers for minors and general waivers. You can photo copy the waivers. Do not use old waivers from K & K. Waivers will be put on the ER website. Incidents should be reported with 24 hours. Keep waivers for 7 years. Brown & Brown started in 1939 with 1 billion sales. They are the 7th largest insurance brokerage. You can e-mail Brown & Brown questions you may have. They are not afraid of questions.

Ballots are being mailed to Governor's to vote to have the National Meeting location change to Indianapolis instead of St. Louis. There was discussion among the governors for pros and cons for both locations. Joe Vasta stated Governor's should vote their conscience. Ballots need to be returned by 4-15-11.

Michelin Tires is working very closely with NCCC. They plan on giving 6 competing individuals in each region a new set of tires.

Brian asked to e-mail him to add events to the calendar. Do not go by the information on the ER Website to determine if dates are available. The Governor's reviewed the list for corrections.

It was requested to have the TDS events listed as non-sanctioned events.

Make sure Jeff has all CORRECT Governors' information such as e-mail address, etc.

Please see Brian's attached RCD report for details.

REGIONAL MEMBERSHIP DIRECTOR'S REPORT

Steve Johnson ER-RMD thanked Denny Morin for his services and for his help when needed. Steve appreciates Denny being his wing man.

A few pointers were shared regarding the Competition Database. Make sure you get NCCC #'s and obtain e-mail addresses, which can be used to forward event results to participants. Go to John Cantelmo for assistance with your summaries if needed. Additional Copies of Blue Bars were made available on the back table. Blue Bars Editor Sylvia Hoaldridge is looking for articles for upcoming issues. Joe Vasta mentioned if you don't receive an acknowledgement from Sylvia in a day or two, you will need to resend the article to her. Pat Kelly wants to do an article in Blue Bars on FCOA. There are currently

2918 FCOA members with 312 FCOA members in the East Region. The cost has risen to a one time fee of \$10.00. Spread the word among your club members to enroll children, grandchildren, nieces, and nephews.

All club renewals were sent out the first week in February. 10,362 packets were sent, with a cost of \$9198.00 spent on postage. If you need pins, contact Steve. If a club member, whose Lifetime card is in need of replacement, let Steve know so he can request a new one from VP Membership & Distribution.

There was discussion about the Duntov Award guidelines and the entry form to make it compatible with the way information is retrieved from the new data system. Requirements for the award are not changing, only where the information will be gathered from.

Steve reported there was discussion for NCCC Cost-cutting.

- 1. Consolidating smaller regions into other regions, but the majority of the RMD's felt it would be detrimental and would probably lose members.
- 2. Creating Super Regions which would involve the combining of some regions. Again, RMD's felt they would lose members and governors would not attend region meetings because of distance.
- 3. Having one or two electronic meetings per year was discussed.
- 4. Cut the number of National Governors meetings from 5 to 4 per year.
- 5. Combine some of the National Officer Positions.
- 6. Some appointed officers may not need to attend every meeting.
- 7. Sell ads in Blue Bars.
- 8. Charge clubs \$10 for each sanction used. This would be the cost of doing business.
- 9. Member and Club retention problem- need to find out why after 1 or 2 years they don't rejoin. Please provide Steve with information about what your club does to recruit new members and mentoring new members.
- 10. One way to attract younger members is to have more driver schools at low speed events.

Governor's Database Membership Entries

Steve reported everyone is doing a great job of entering new members. Kudos to Ford McCormack and Bob Avery for their accurate entries. Jeff pulled up the Governors Data Base for all to view. Make sure when entering new information in the data base to click "update", and then click on "submit". Information will then go to Steve, who will review the sheets prior to sending it to the VP Membership. Make sure check number and status is entered. Be sure to send Steve the check.

Please see Steve's attached RMD report for details.

COMMITTEE REPORTS

By-Law Committee Report

Bill Sangrey, Chairman By-Law Committee handed out a hard copy of the ER By-Laws Proposed Changes along with a copy of the By Laws of NCCC PA. East Region, Inc. Members of the committee are Andy Alleshouse, Don Emmons, Grant Ridgley, ER Oversight Officer Joe Vasta. The objective is to make the by-laws stable and make a set of standing rules that can be changed easily. There were six remote conference call meetings. A lot of time and hard work went into this.

Major Revisions:

- Governor's meeting attendance is required in person or appointed representative or proxy.
- Meeting Quorum-51% of Governors with "one club, one vote"
- Above two points tighten By-Laws
- Two year terms of office beginning in 2012 with no limits of terms
- Financial-Audits to be held bi-annually. All meeting reimbursement would be
 moved out of the by-laws and put in standing rules. Trophy fund assessments will
 be put in the standing rules. Appointment of officers (example: Webmaster, NMC
 Ambassador, etc) will be put into standing rules with the flexibility to add appointed
 officers.
- Preamble & Article 1-"Incorporated in Pennsylvania" added. NCCC Constitution and ER Corporate Seal references will be deleted. If anyone knows where the ER Corporate Seal is, let Bill know. ER Standing Rules and NCCC Competition Sanction Program Handbook included.

Miscellaneous Revisions:

• Written communication by "media in which receipt of the communication is verifiable". Proceeds from a club are sanctioned & non-sanctioned events is the club's responsibility subject to the Standing Rules.

Standing Rules Revisions:

- Add appointed officers and duties
- Regional Award guidelines (submitted by Brian)
- Club assessments will clarified
- ER officers' National meeting reimbursements clarified. Recommend two hotel nights to be reimbursed
- Update Events to current 14 sanctions
- Delete "National Events" section

The By-Laws revisions will be posted electronically on the ER Website.

(bylaws@ernccc.org) Governors need to review these proposed changes. Governors are to submit any comments in writing to Bill Sangrey by May 1, 2011. There will be a vote on the proposed by-law changes at the May 21st Governor's meeting. A draft of the standing rules

will be provided in the near future. Joe Vasta THANKED the Committee for all their work and effort that went into this.

Please see Bill's attached report for details.

ER TEEN DRIVING SCHOOL REPORT

Bill Sangrey handed out a hard copy of the ER Teen Driving School Presentation. NVCC will hold 3 TDS events for 2011. Instructor training is March 19th. Stewart Fox spoke about the instructors becoming familiarized with different exercises and the goal is to get all instructors to convey the same message/terminology. Currently the class is up to 20 and can accommodate 32. Do not bring your corvette to the training. Bring a car that a teen would drive. Registration is open for 4/30/11 Spring TDS. BelAir CC has a verbal site agreement with a tentative date of 10/1/11. Bill acquired a site in Carlisle from Lance Miller.

TDS Budget Factors were discussed. Bill made a motion for a discussion to be held regarding ER fund \$500 to cover site rental for the 3/19/11 Instructor Training. Seconded by John Cantelmo. Andreaj Balanc stated this program should be free to students, free to instructors, and help is needed always for these all day events. It's good for the Corvette Club and a good program for the future of this organization. Stewart Fox mentioned they are in the process of getting food. It works better for the club to manage the food and beverages. This is the first time NVCC is asking the East Region for assistance. The volunteers have an out of pocket expense for hotels and gas. It would be great for the East Region to help with the food, if not NVCC will pay for it.

The ER TDS Budget outlook was discussed.

Joe Vasta commented that NVCC has put a tremendous investment of time and effort in putting this program together. Teaching materials will be copy righted. Improvements will be seen each time it is put on. Once it is perfected it will then be presented to National.

Joe Lazzaro asked many questions for clarity in ER support for future TDS. Joe Vasta stated he asked Bill to put together a budget so see what the future expenses would look like. Carl Smith mentioned most of the items in the presentation would be a onetime cost. Steve Johnson will be able to come up with a grant for printing & copying.

Bill Sangrey made a motion for the East Region to donate \$500 to NVCC to pay for track rental for the March 19th TDS. All in favor were 12 with 6 oppose. Motion was carried.

Andy Alleshouse requested additional information regarding the Senteo System. It was explained the Box belongs to a County School System where Cassidy has access to use it. NVCC and ER does not own it. Stewart suggested the Region purchase it, which then can be available for ER clubs to use it.

John Cantelmo offered to assist to check out if other grants are available to help with the expenses for the TDS.

Jack Priestner asked NVCC how many times NVCC has done the TDS. A response was this is the 7th year, with the Senteo being used for the first time last year. Jack mentioned the TDS was extremely successful without using Senteo, that maybe the electronic element doesn't need to be used at this time and can be put on a wish list. There was further discussion by having the interactive process, as the teens would be more involved.

Andy Alleshouse asked what size track was needed. Stewart Fox explained the larger the parking lot the better to spread out.

Please see Bill's attached report for details.

NCM AMBASSADOR REPORT

John Cantelmo-ER-NCM Ambassador handed out a spreadsheet with individual club's information that will be circulating via email. John would appreciate any additions or corrections of the club ambassador's names and email addresses, etc. He will be contacting clubs personally who does not have a NCM Ambassador to obtain one.

REGIONAL WEBMASTER REPORT

ER-Webmaster Jeff Port reviewed proper e-mail addresses that should be used. They are as follows:

Governors and Officers

Regional Officers

Event Flyers

Governor's Address or E-mail Changes

ergov@ernccc.org
officers@ernccc.org
erflyers@ernccc.org
changes @ernccc.org

Links

By Laws bylaws@ernccc.org

TDS http://tds.ernccc.org (under construction)

East Region Vette Work http://ernccc.ning.com

REGIONAL EXECUTIVE REPORT

Joe Vasta mentioned to lower NCCC costs, there needs to be an increase in membership. Increase in members will drive revenue up. Membership for the past two years has been down rather then up.

Joe had asked Keith for clarity on insurance coverage when the spouse is not a member. For Non NCCC members' bodily injury for medical coverage is covered, but if they do something that liability is attached to it, they are not covered. The full umbrella only exists for NCCC members.

One of the reasons why Karen had reported the region was in the black at year end is because of the 7 Fun Shows from last year. Therefore, the region will have 7 Fun Shows at the May 21st, 2011 Governor's Meeting. There will be an award dinner after the shows for 2010 Awards. Michele was asked to give a report on the show. The 7 fun shows will be Best Club Participation, Host Choice, Poker Hand, Rolling of the Dice, Word Scramble, Odometer Poker, & Best Decorated Stuffed Animal. The awards will be 1st, 2nd, 3rd place certificates for each of the 7 categories. Early registration will be at 8:00 and close at 10:00. The fee is \$35 day of the show with \$30 pre-registration prior to 5/1/11. There will be a 50/50, door prizes, and goodie bags. Brian will do the flyer and will do the summary reports. Brian spoke about the award dinner. Joe and Brian will be looking at menu variations for the dinner. The banquet will be more of a meal and "finger" food will not be served. To keep cost down, a cash bar will be explored. You will need to purchase a dinner ticket to get into the dining room. Price of the dinner is in the process of being explored. The award banquet will give members the opportunity to congratulate the 2010 point winners, to support the ER financially and to earn 21 points. Details will be sent out at a later date.

Vision Committee-Joe Vasta is encouraging clubs to submit tech articles for the Blue Bars magazine.

CLOSING COMMENTS

Dave Walter announced there are openings available For the Adult Driving School at Pocono.

Dave Walter has 50th Anniversary Pins available.

Contact Dave Walter for information on the Candlewood Suites for the Baltimore MD. Grand Prix.

Brian Gallagher presented Don Emmons, governor of GBV, a plaque for Denny Morin ER RMD for Service and Dedication from 2008-2010. Brian also presented a plaque to Steve Johnson ER Secretary for Service and Dedication from 2008-2010.

Bill Sangrey announced the film "The Quest" Lance Miller #3 car to Lemans will premier on 5/6/11. Check out the Chip Miller Foundation website for additional information

50/50 drawing was \$55. The winning ticket was held by Jim Stimmel.

Joe Vasta asked for a motion to adjourn. Motion to adjourn was approved. Meeting adjourned at 1:47 p.m.

Meeting minutes respectfully submitted by Michele Cantelmo, ER Secretary

